

# Boone County Purchasing

**Melinda Bobbitt, CPPO, CPPB**  
Director of Purchasing



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## MEMORANDUM

TO: Bid File – Award Recommendation  
FROM: Melinda Bobbitt, CPPO, CPPB  
DATE: March 22, 2023  
RE: Bid Award Recommendation: *14-16MAR23 – Sodium Chloride (Rock Salt) Term and Supply* (County contract C000621)

Request for Bid *14-16MAR23 – Sodium Chloride (Rock Salt) Term and Supply* closed on March 16, 2023. Three bids were received.

This was a bid issued for the Mid-Missouri Public Purchasing Cooperative. Participants included Boone County Road & Bridge, University of Missouri, Cities of Centralia, Hallsville, Ashland, and Columbia. Recommendation is for lowest and best bid to Independent Salt Company of Kanopolis, Kansas. Each participating agency will prepare their own contract.

Boone County's contract includes pre-fill at \$80.87/ton for a total of \$34,369.75 for 2023. The replenishment sodium chloride will be ordered as needed @ \$83.87/ton. Invoices will be paid from department 2040 – R&B Road Maintenance, account 26302 – Road Salt. \$235,000.00 is budgeted for 2023.

ATT: Bid Tab

cc: Bid File  
Greg Edington, Brandy Kelly, Mattie Marohl / Road & Bridge

**14-16MAR23 - SODIUM CHLORIDE (ROCK SALT) - TERM & SUPPLY**

BID TABULATION			Central Salt, LLC		Compass Minerals America Inc.		Independent Salt Company	
Base Bid	Bid Item	Qty- tons	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
4.9.1.	Sodium Chloride for Pre Fill	3811	\$89.23	\$340,055.53	\$103.40	\$394,057.40	\$80.87	\$308,195.57
	List Name and Source of Supply:		Central Salt - Lyons mine		Louisiana, MO depot from Cote Blance, LA mine		Independent Salt Company Kanopolis, KS	
4.9.2.	Sodium Chloride for Replenishment	4156	\$92.36	\$383,848.16	\$107.38	\$446,271.28	\$83.87	\$348,563.72
	List Name and Source of Supply:		Central Salt - Lyons mine		Louisiana, MO depot from Cote Blance, LA mine		Independent Salt Company Kanopolis, KS	
Bid Option for 2nd 12-mo term:	Bid Item		Maximum Percentage (%) Increase		Maximum Percentage (%) Increase		Maximum Percentage (%) Increase	
4.9.3.	Renewal Maximum % Increase: Sodium Chloride for <u>Pre-Fill</u>		10%		10%		7%	
4.9.4.	Renewal Maximum % Increase: Sodium Chloride for <u>Replenishment</u>		10%		10%		7%	
4.9.5.	Restrictions for deliveries less than 100 tons?		25 ton minimum		23-25 ton minimum delivery		n/a	
4.9.6.	Bid Bond Included (5%) or Cashier's Check		Yes		Yes		Yes	
4.10.	Cooperative Purchasing for other government entities:		No		No		No	

**NO BIDS**

Cargill